

Barbara De Maria Stahura

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PROFILE

- Experienced, effective & conscientious professional
- Analytical & detail-oriented
- Person of integrity & honesty
- Politically astute team player who works well with management, employees & physicians
- Fair, but tough-minded executive who can make & execute difficult decisions
- Autonomous & creative thinker, who deftly manages relationships and achieves sound results

OBJECTIVE

Results-oriented executive seeks challenging employment opportunity in a health care organization that allows me to further my career and achieve organizational goals and objectives

EDUCATION

Kent State University - Kent, Ohio May, 1984
Degree: Masters, Public Administration, Graduate School of Business

Syracuse University - Syracuse, New York September, 1978 – June, 1979
Credits: 30 Hours MSW/MPH Program, Maxwell School of Public Health

Nazareth College - Rochester, New York May, 1977
Degree: Bachelors of Science, Social Work, *cum laude*

EXPERIENCE

415 Group, Inc. - Canton, Ohio March, 2002 – Present
415 Group is a regional accounting and consulting firm with six partners and thirty five employees. The Company works with 100+ physicians and dentists.

Director, Medical Practice Consulting

- Operational reviews for solo and group practices
- Review of staffing levels and patterns to maximize employee efficiency
- Negotiation of facility contracts for hospital based groups
- Development of policy and procedure manuals, including compliance programs
- Revenue cycle review and management
- Development of physician governance structures and succession planning
- Managed care contract review and negotiations
- Patient relations/communication skills training
- Practice start-ups
- Determination of hardware/software needs for Practice Management Systems, including development of RFP's and evaluation.
- Fee schedule review and analysis for physician practices
- Interim management of physician group practices and recruitment of administrators

Stahura Consulting - North Canton, Ohio February, 1995 – March, 2002
Owner

- Co-designed an eight module Practice Management training series for Medical Residents
- Physician recruitment/retention planning
- Interim management of physician group practices and recruitment of administrators
- Operational reviews for solo and group practices

Radiology Associates of Canton, Inc. - Canton, Ohio January, 1990 – February, 1995
Manager of Operations

- Responsible for the staffing of 10.5 FTE Radiologists at three locations
- Negotiate contracts with managed care companies
- Responsible for the maintenance of the billing information system between the hospital(s) and billing agent
- Development of productivity based compensation plan for all radiology subspecialties
- Negotiation of contracts with private clinician offices
- Review and development of appropriate billing codes and charges
- Designed and implemented a performance review system of new physician associates
- Assist in the recruitment process for prospective physician associates
- Supervision of administrative support staff

Aultman Hospital - Canton, Ohio

Director, Management Development July, 1988 – January, 1990

Assistant Director, Education June, 1986 – July, 1988

Employee Education Coordinator February 1985 – June 1986

Administrative Intern, MPA Degree January 1984 – May, 1984

PROFESSIONAL CERTIFICATIONS AND MEMBERSHIPS

- Leadership Stark County: Graduate 1988 – 1989 Class
- Chairman, Leadership Alumni Association, 1992 – 1993 (Past Secretary and Vice Chairman)
- Recipient of “Outstanding Leadership Award”
- Wharton School of Management: Executive Management Institute, Group Management Program, January, 1982
- Certified in “Group Facilitation”
- Certified in “Training the Trainers”

Board Memberships:

- Service League for Community Education, Board President
- Shared Blessings
- Rotary Club of Canton, Avenue Chair
- Prescription Assistance Network of Stark County, Ohio
- Stark County Medical Society Auxiliary, Legislative Representative

Association Memberships:

- Medical Group Managers Association
- Ohio Group Managers Association
- Rotary Club of Canton
- Leadership Canton Alumni Association

Presentations:

- Stark County Medical Society – **Making the Decision for EMR Implementation**
- Affinity Medical Center, Massillon, Ohio – **Residency Practice Management Series**
- Alliance Community Hospital PHO, Alliance, Ohio – **Benchmarking for the Medical Practice**
- Lorman Educational Series, Akron, Ohio – **The Operational Aspects of EMR Implementation**
- Office Managers Association – Dover, Ohio – **Improving Practice Efficiency**
- Aultman Hospital, Canton, Ohio **Residency Practice Management Course**
- Mt. Union College, Health Policy Class, Guest Lecturer 2006 - 09